

SALE RESULTS – MARCH 13th & MARCH 14th, 2014

PRICES SHOWN IN CANADIAN DOLLARS

- Top lot of **Lynx Cat** was purchased by George Dinas for **Dios Bros., Greece.**
- Top lot of **Lynx** was purchased by George Dinas for **Dios Bros., Greece.**
- Top lot of **Sable** was purchased by Klaus & Suzanne Ribak for **Power of Fur, Ukraine.**
- Top lot of **Fisher** was purchased by Klaus & Suzanne Ribak for **Power of Fur, Ukraine.**
- Top lot of **Coyote** was purchased by Michel Roberge for **M.C. Furs, Canada.**
- Top lot of **Red Fox** was purchased by Michel Roberge for **Yoonjin Fur Co., Korea.**
- Top lot of **Raccoon** was purchased by Isser Tager-Michael Tager for **Italy Fur Processing Ltd., Hong Kong.**
- Top lot of **Beaver** was purchased by Lazaros Lazarou for **Lazarou a Vassou, Greece.**
- Top lot of **Wild Mink** was purchased by Thomas Rebild/Morisco for **Troshkina I.M. "Darit", Russia.**
- Top lot of **Ranch Silver Fox** was purchased by Jason White for **North West Co., Canada.**
- Top lot of **Chinchilla** was purchased by Zisis Tshouchadaris for **PT Quality Furs & Artisti Elena, Greece.**

A world record attendance of International buyers descended on Finland's Saga Fur auction facility the last few weeks. By the time FHA's wild fur auction was scheduled to start registration was at over 950 buyers and more were expected as ranch mink followed our selling days. Articles that have been dominated by China these past years sold at reduced levels to last season but in line with most recent wild fur auctions this season. Articles in demand by Greek and Italian manufacturers such as lynx and lynx cat advanced very strongly compared to the most recent North American auction and in fact we were higher than last year's levels on these two luxury items. Buying was selective on certain articles but for the most part very active throughout from major markets with good support from all Eastern European countries despite the political tension in this region.

The decision to market the world's finest collections of wild fur, ranch mink and ranch fox under one roof was dubbed "The Fur Auctions of the Century" and indeed it was when you look at the world's situation and what has transpired since June 2013, including the arrests in China of top buyers and China's crackdown on gifting and customs and its change in government. The warm winter in Russia and northern China as well the devaluation of the Russian ruble to an all time low and the Russia/Crimea conflict all has had a drastic impact on the global fur trade. Be it ranch mink or ranch fox or wild fur most articles are 35% to 50% devalued to last year's levels.

This marketing alliance was viewed by all the International fur trade as a "REAL GAME CHANGER". In today's market to draw a world record crowd that surpasses all other auctions by two and three times reflects very clearly and boldly that this is in fact the direction to continue on.

Species	Offered	% Sold	Section	Average	Top
Beaver	45,981	76%	Eastern	\$31.48	\$242.00
		75%	Western	\$26.10	
		97%	III Section	\$11.69	
Castoreum	Grade #1		\$55.00/lb or \$3.44/oz		
	Grade #2		\$44.00/lb or \$2.75/oz		
	Grade #3		\$33.00/lb or \$2.06/oz		
Mink	18,811	60%	-	\$24.70	\$55.00
Sable*	36,618	65%	Heavy 2X-1X mainly unsold	\$128.04	\$440.00
			Overall	\$93.92	
		86%	Med & Small 100% Sold Western US	\$60.02	
Otter	3,896	81%	Overall	\$75.48	\$121.00
Fisher*	6,761	65%	Overall	\$107.67	\$341.00
Lynx	2,767	91%	Overall	\$181.14	\$495.00
Lynx Cat	2,908	100%	Western	\$709.04	\$2255.00
		100%	Eastern Canadian	\$230.22	
		100%	Northern	\$186.66	
Muskrat	89,629	100%	Overall	\$11.72	\$25.30
Red Fox	7,274	91%	Overall	\$47.96	\$154.00
Cross Fox	347	94%	Overall	\$40.13	\$60.50
Wild Silver Fox	79	72%	Overall	\$58.49	\$108.90
Coyote	10,618	57%	Western	\$97.33	\$275.00
		45%	Eastern	\$49.63	
		19%	Central	\$39.04	
Raccoon	102,128	64%	Canadian	\$20.46	\$44.00
		45%	West Hvy	\$19.66	\$143.00
		63%	West North Central	\$17.64	\$40.70
		67%	Eastern US	\$18.07	\$38.50
Ermine	8,943	35%	Overall	\$5.13	\$13.31
Squirrel	2,687		Mainly Unsold		
Skunk	678	37%	Overall	\$7.83	\$15.13
Opossum	2,575	87%	Overall	\$1.88	\$6.50
Badger	866		Mainly Unsold		

Averages are sundry owner, 1st Section pelts only unless stated overall.
* 8% selling commission on all sable & fisher for the 2014 selling season.